

**North American Rail Shippers Association**  
**2017 Annual Meeting, May 23-25, 2017 San Francisco**  
**Registration as of May 18, 2017**

<b>First Name</b>	<b>Last Name</b>	<b>Title</b>	<b>Company</b>
Frank	Adcock	AVP Marketing	TTX Company
Tracy	Alves	Vice President	Modesto & Empire Traction Company
Chris	Ashman	Manager Railcar Leasing	TCIX Rail
Cinzia	Atkinson	Business Solutions Manager	Railinc
Bernardo	Ayala	VP Mexico	Union Pacific Railroad
Doug	Bank	Technical Sales Manager	Shippers Products
Michael	Barth	Vice President Transportation and Logistics	United Sugars and Midwest Agri Commodities
Kirk	Bastyr	Publisher	Progressive Railroadng
Scot	Bates	General Director of Sales/Marketing	BNSF Railway
Pedro	Berruecos	Logistics Manager	The CRU Group
Debbie	Bishop	CFO	Top Rail Solutions Inc
Kristy	Bishop	Director of Client and Market Development	Trans Audit
Steve	Bobb	Executive Vice President and CMO	BNSF Railway
Erik	Bohn	Director Logistics & Customer Service	Omya, Inc.
Cynthia	Bond	Manager, Truck and Rail	Phillips 66 Company
Michael	Bourque	President & CEO	Railwau Association of Canada
Will	Braden	Truck and Rail Sales Consultant	Industrial Networks
Brett	Brigham	Sr. Manager - Transportation Logistics	G3 Enterprises
Graham	Brisben	Founder	PLG Consulting
Gary	Brown	Executive Director	PNWARS
Tyler	Brown	Managing Director Equity Research	Raymond James
Dana	Burleigh	Director of Business Development	Lynch Logistics, Inc.
Mark	Byars	Executive Account Manager - Rail	TGS
Angela	Caddell	Vice Presidet	BNSF Railway
Chuck	Camp	Manager of Logistics	Alabama State Port Authority
Joni	Casey	President & CEO	Intermodal Association of North America
Dan	Cellitti	Sales Executive	Transcore/Intellitrans
Kevin	Clark	AVP, Corporate Sales Solutions	Hub Group
Seldon	Clarke, Jr.	Vice President	Deutsche Bank Securities Inc.
John	Claybrooks	Director Brand and Digital Media	CSX

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Zach	Coccoli	Staff Attorney	MT Dept. of Agriculture
Mike	Coots	AVP Sales & Marketing Development	Plastic Express
Tony	Cornell	Regional Sales Manager	Kelso Technologies
Ross	Corthell	Director, Transportation	Packaging Corp of America
Susan	Cox	Rail Services Manager	Chevron Phillips Chemical
Donald	Croteau	CEO/Director	Vertex Railcar Corporation
Thomas	Daly	Regional Sales Manager	NARSTCO, Inc.
Shane	Darden	Northwest Sales Manager	Vertex Railcar Corporation
Don	Davage	Sales	Caltrax
Don	Davage	Sales Consultant	Caltrax Inc.
Jackson	Dawson	Director of Sales	Industrial Networks
Iker	de Luisa	Director General	Mexican Association of Railroads
Doug	Deaver	VP Sales	GATX
Bart	Demosky	President and Chief Executive Officer	Universal Rail Systems
Danny	Dever	Product Management	Railinc
Kenneth	Diederich	Sales Manager	Transcore/Intellitrans
Kenneth	Diederich	Sales Executive	Transcore/Intellitrans
Dale	Diulus	Senior Vice President Pozzolan	Salt River Materials Group
Richard	Dodd	President	RDC Logistics
Kevin	Donnelly	Logistics Manager	National Sugar Marketing
Capt.	Dorsey	VP, Strategy & Comm. Dev.	Freight Shuttle International
Ryan	Dreier	AVP Industrial Products	BNSF Railway
Steven	Duong	Senior Urban Planner	AECOM
David	Eaton	VP SALES AND MARKETING	KANSAS CITY SOUTHERN DE MEXICO
Ed	Elkins	Group Vice President	Norfolk Southern Corp.
Chris	Elliott	Manager	Southtank Resources
Michael	Elliott	Division Transportation Manager	Boise Cascade Company
Brian	Emshwiller	Vice President of Sales & Marketing	Kelso Technologies
Ben	Evans	Business Solutions Manager	Railinc
Steve	Evans	AVP, Industrial & Consumer Products	Kansas City Southern

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Tim	Ewing	Director Sales	Amsted Rail
Andrew	Falcone	Director, North American Rail	Key Equipment Finance
Katie	Farmer	Group VP, Consumer Products	BNSF Railway
Rick	Fenimore II	Railcar Leasing	TCIX Rail
Kellen	Ferris	Research Manager	OTR Global
Jimmy	Finster	President	Industrial Networks
Bryan	Fish	Sales	Bourque Logistics
Chris	Fitzpatrick	Rail Program Manager	Ashland LLC
Matt	Fleming	VP Business Development	Trans Global Solutions
Carrie	Foor	Executive Director	North American Rail Shippers
Tom	Forbes	CEO	Biarril Rail
Patrick	Free	Regional Account Manager	SafeRack
Lance	Fritz	AAR Chairman and Chairman, CEO and President	Union Pacific Railroad
Michael	Frodl	Rail Analyst	TexPar Energy, LLC
Jennifer	Fussell	AVP Chemical Petroleum	Kansas City Southern
Brendan	Gallagher	Business Development	Quality Transportation Services, Inc.
Scott	Gardner	Senior Vice President	Partners Group USA
Dave	Garin	Group VP Industrial Products	BNSF
Ed	Garvey	Vice President	CAI Rail
Thomas	Gennarelli	Director of Transportation & Logistics	Roseburg Forest Products
Chris	Gerber	Vice President of Sales and Marketing	Mitsui Rail Capital
Janet	Gilbert	Attorney	Fletcher & Sippel LLC
Leslie	Gillespie	Supply Chain Manager	Superior Silica Sands
Camilo	Gomez		BULKMATIC DE MEXICO
Steve	Gonzales	VP of Sales and Market Development	Plastic Express
Craig	Goodson	Vice President	Davidson County EDC
Heather	Granzin	Director of Supply	AmeriGas
Raj	Gupta	President	MidRail LLC
Ed	Hamberger	President	Association of American Railroads
Brian	Hancock	EVP & Chief Marketing Officer	Kansas City Southern

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Angela	Harmon	Vice President	CIT Rail
Brian	Harris	Director of Sales	C.K. Industries, Inc
Tony	Hatch	Transportation Analyst	ABH Consulting
Jay	Hatfield	VP SALES	FREIGHTCAR AMERICA
Peter	Henderson	VP Sales and Supply Chain	U.S. Borax/Rio Tinto Borates
Nathan	Henderson	President	R. J. Corman Railroad Services
Robert	Henry	VP Logistics	The Morning Star Company
James	Hertwig	President and CEO	Florida East Coast Railway
Nick	Hicks	Vice President Logistics	National Sugar Marketing LLC
Lawrence	Hill	Director/Business Dev. Consultant	Zephyr Transportation Services
Ken	Hoexter	Managing Director	Bank of America Merrill Lynch
Robert	Hogan	VP Rail Finance	PNC Equipment Finance
Ray	Hufnagel	President and CEO	Plastic Express
Chip	Jelliffe	Senior Account Sales Manager	GE Transportation
Mike	Jones	Director - Transportation/Logistics	North Dakota Mill
Sean	Kelly	Director of Sales-Paper & Forest Products	CSX Transportation
Gurpreet	Khaira	AVP Marketing and Sales	Canadian Pacific
Steven	King	GM, Transportation and Logistics	Tolko Marketing and Sales Ltd.
Derek	Kissick	President	Caltrax
John	Klein	Director of Operations	Trans Global Solutions
Dick	Kloster	SVP and CCO	AllTranstek LLC
Jenny	Krueger	Transportation Manager	Weyerhaeuser NP
Jason	Kuehn	Global Transportation Practice	Oliver Wyman
Andy	Kwortek	Senior Account Manager	Norfolk Southern
Albert	Labasse	Director of Business Development	Pe Ben USA
David	Ladner	Vice President	Wilson & Company
Tom	Lange	AVP Corporate Communications	Union Pacific Railroad
John	Larkin	Managing Director	Stifel Nicolaus
Aaron	Latimer	Marketing Director	Universal Rail
Benjamin	Lee	National Account Manager	Canadian Pacific

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Michael	Lesniak	Director, Asset Health	Association of American Railroads
Rachel	Levine	Account Manager	VLS Recovery Services
Colin	Lippert	Account Executive	American Railcar Industries
W. Leake	Little	President	Carolinas ReLoad
Jill	Lively	Sales Executive	Transcore/Intellitrans
Donald	Loftis	Principle Software Engineer	Olin Corporation
Christie	Loucks	Sr Director Rail Logistics	Georgia-Pacific
Scott	Loudon	Major Account Executive	Cordstrap USA Inc.
Barry	Love	President	Titan Terminal & Transport Inc
Annie	Lowe	Supervisor, Operations	Suncor Energy (U.S.A.) Inc.
Doug	Lumry	GM Crude & Rail Operations	Musket Corporation
Chris	Lytle	Executive Director	Port of Oakland
Patrick	Magee	Automotive Analyst	TTX Company
Jim	Magee	Senior Vice President-North American Rail	CAI International
Bruce	Mann	Director, Freight Mobility	Port Houston
Boris	Marinic	General Sales Manager	Miner Enterprises
Steven	Martin	VP Sales & Marketing	Alpha Technical Services
Dan	Mazzarini	Senior Vice President-Sales	American Railcar Leasing, LLC
Mike	McBride	Partner	Van Ness Feldman
Tod	McCrae	Director of Sales and Marketing	MRC Rail
Pat	McGrath	Vice President Leasing	SMBC Rail Services
James	McLaren	Editor	RSI - Pulp & Paper Week
Douglas	McNeil	GVP Forest Products	Norfolk Southern
Hallie	Meagher	Account Executive	American Railcar Industries
Kurt	Meckfessel	VP Sales	the greenbrier companies
Michelle	Meisenhalder	Business Development Manager	SAVAGE
Laurie	Merriam	Director Sales	Holden America
Will	Metcalf	VP Business Development	OmniTRAX
Chris	Meyers	Sr. Manager, Global Transportation	USG
Richard	Meyers	President	C.K. Industries, Inc.

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John	Meyers	Past President	NEARS
Sylvana	Meza	Manager, General Equipment	TTX Company
Julie	Mink	President	Tealinc, Ltd.
Charles	Mitchell	Manager, Traffic & Transportation	ABC Coke
Moses	Molina	Marketing Account Specialist	Industrial Networks
Eric	Morgan	Analyst	Barclays
Anita	Moss	Rail Transportation Manager	Heritage Crystal Clean
Mark R.	Murphy	Vice President/Principal	GHD
Brad	Myers	VP and Chief Commercial Officer	Amsted Rail
Anil	Nath	Manager, Rail Contracting & Operations	Phillips 66
Nathan	Neuenschwander	Director of Business Development	Hydra Distribution & Rail Services Inc.
Colby	Nitterhouse	President	Franklin Logistics & Development
Kenneth	Noakes	Regional Sales Manager	Midland Manufacturing
Matt	Norwood	Business Development	Trans Global Solutions
Mary Jo	Nyblad	Vice President, Commodity Sales Mktg.	Boise Cascade Company
Libby	Ogard	President	Prime Focus LLC
Brandon	Oglenski	Director	Barclays
Brian	Ossenbeck	Vice President	JP Morgan Securities LLC
Pat	Ottensmeyer	President & CEO	Kansas City Southern
Lindsay	Paterson	Regional Sales Manager	Hub Group
Shelley	Perrie	Account Manager	Canadian Pacific Railway
Robert	Pettit	Area Senior Vice President	Arthur J. Gallagher Risk Management Services Inc
Robert	Pickel	Sr. VP Marketing & Sales	National Steel Car
Monica	Poyner	Rail Audits Manager	American Truck and Rail Audits, Inc.
Ward	Proctor	Business Solutions Manager	Railinc
Victoria	Quero	VP Sales & Marketing	CRMS Rail
Vincent	Rajic	Account Manager	Canadian Pacific
Paula	Regan	Business Development	ARB Midstream LLC
Bob	Rhoades	General Manager - Supply Chain	Chevron Phillips Chemical Compnay

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Edna	Rice	President	Edna Rice Executive Recruiters Inc.
Christopher	Richter	Director of Business Development	OmniTRAX
Lou Anne	Rinn	Associate General Counsel	Union Pacific Railroad
Allan	Roach	SVP Business Development	Watco Companies
Ken	Roseberry	Senior Vice President	PNC Equipment Finance
David	Roy	Category Manager - Rail	BP
Michael	Rutherford	Vice President Industrial Products	CSX Transportation
John	Salkowski	VP - Operations	CTS Cement Manufacturing Corp.
Christopher	Sanchez	Rail Contract Manager	Shell Oil Company
Jason	Sanders	Sales Executive	Transcore/Intellitrans
Steven	Schaefer	Director Logistics	Martin Marietta
William	Schauer	Executive Director	MARS
David	Schieszler	National marketing Manager	Rescar Companies
Lee	Schorno	President/CEO	Truck-Rail Handling, Inc.
David	Sellers	AVP Automotive	TTX
Edward	Shaw	Manager of Rail Transportation	Martin Product Sales LLC/Martin Asphalt Co.
Kenneth	Sherman	VP & GM	Transcore/Intellitrans
Conor	Shirley	Manager, Rail Logistics	SUNRISE FOODS INTERNATIONAL INC.
Tom	Sillers	President	Pacific West Systems Inc
Darcy	Silverstein	Regional Sales Manager	Hub Group
Kellie	Sisler	EVP Business Development	Top Rail Solutions Inc
Rob	Smith	Sr. Manager Cargo Development	Port of Portland
Glenn	Smith	Director of Feed Ingredient Procurement	Wayne Farms
Chris	Spear	President & CEO	American Trucking Associations
Bradd	Statley	Director of Logistics and Terminal Operations	Lehigh Southwest Cement Company
Richard	Stroot	VP Business Development	Engineered Rail Solutions LLC
Scott	Swanson	VP - Sales & Texas Operations	Salco Products, Inc.
Naomi	Takeuchi	Executive Director	Southeast Association of Rail Shippers
Bryant	Tenorio	General Manager	CRU Railcar Services
Rhys	Thompson	Manager, Rail Logistics	Tolko Marketing & Sales Ltd.

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Mike	Torrvalvo	Sales Development	NM Transloading
Peter	Touesnard	Chief Commercial Officer	OmniTRAX, Inc.
Elgin	Tracy	CEO	Tracy Rail Services
Todd	Tranausky	North American Transportation Editor	Argus Media
Jim	Travers	General Manager	Savage Track Services
Nicholas	Tupper	President	RGCX, Ltd.
Glenn	Turner	VP Marketing & Sales	Logistica US
Linda	Turner	Manager,Logistics Purchasing	Americas Styrenics
Jason	Tyner	Business Unit Leader	SafeRack
Jeff	Usher	AVP Business Services, Reg. and Shortline Liaison	Association of American Railroads
Tom	Vail	Sales Manager	WSI LLC
Vikki	Van Vliet	Senior VP Sales and Marketing	Trans Audit Inc.
Mark	Vasquez	Vice President of Field Service Operations	Rescar Companies
John	Via	Chief Sales Officer	American Truck & Rail Audits, Inc.
Gary	Vontz	President	National Car Systems Inc.
Todd	Waggoner	Director Western Sales	Salco Products
Brian	Walsh	Business Development Manager	Patrick Engineering
Scott	Waring	Executive Vice President	M.A. Energy Resources
Deborah	Weatherholt	Director of Customer Relations & Logistics	Mytex Polymers U.S. Corp.
Christian	Wetherbee	Director	Citi Research
Jim	Wetzel	Sales and Marketing Manager	Eagle Railcar Services
Shanon	Wiley	Manager Rail Operations and Sourcing	International Paper
Tom	Williams	VP - Industrial Products	BNSF Railway
Dallas	Wilson	Director of Logistics & Materials Management	BP Americas
Kristin	Wright	AVP Sales	ECN Capital Rail
Mike	Yoham	Manager Rail Transportation Services	Chevron Products
Harry	Zander	Senior Vice President	ECN Capital Rail